

# Barclays PLC

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This document contains certain forward-looking statements within the meaning of section 21E of the US Securities Exchange Act of 1934, as amended and section 27A of the US Securities Act of 1933, as amended, with respect to certain of the Group’s plans and its current goals and expectations relating to its future financial condition and performance. The Group may also make forward-looking statements in other written materials, including other documents filed with or furnished to the SEC. In addition, the Group’s senior management may make forward-looking statements orally to analysts, investors, representatives of the media and others. In particular, among other statements, certain statements in the Financial Review and Business Description with regard to management objectives, trends in results of operations, margins, costs, return on equity, risk management, and competition are forward looking in nature. These forward-looking statements can be identified by the fact that they do not relate only to historical or

current facts. Forward-looking statements often use words such as ‘anticipate’, ‘target’, ‘expect’, ‘estimate’, ‘intend’, ‘plan’, ‘goal’, ‘believe’, or other words of similar meaning. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future. The Group’s actual future results may differ materially from those set out in the Group’s forward-looking statements. There are many factors that could cause actual results and developments to differ materially from those expressed or implied by these forward-looking statements. Any forward-looking statements made by or on behalf of the Group speak only as of the date they are made. Barclays does not undertake to update forward-looking statements to reflect any changes in the Group’s expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based. The reader should, however, consult any additional disclosures Barclays may make in documents it files with the SEC.

# Barclays Bank PLC Data

## Consolidated Profit and Loss Account

### Consolidated profit and loss account

For the year ended 31st December 2003

	Note	2003 £m	2002 £m	2001 £m
Interest receivable:				
Interest receivable and similar income arising from debt securities		2,384	2,030	2,383
Other interest receivable and similar income		10,043	10,014	11,075
		12,427	12,044	13,458
Interest payable		(5,823)	(5,839)	(7,492)
Net interest income		6,604	6,205	5,966
Fees and commissions receivable		4,896	4,454	4,202
Less: fees and commissions payable		(633)	(529)	(465)
Dealing profits	1	1,054	833	1,011
Other operating income	2	490	364	428
Operating income		12,411	11,327	11,142
Administrative expenses – staff costs	(a)	(4,295)	(3,757)	(3,716)
Administrative expenses – other	5	(2,404)	(2,312)	(2,303)
Depreciation	6	(289)	(303)	(308)
Goodwill amortisation		(265)	(254)	(229)
Operating expenses		(7,253)	(6,626)	(6,556)
<b>Operating profit before provisions</b>		<b>5,158</b>	<b>4,701</b>	<b>4,586</b>
Provisions for bad and doubtful debts	16	(1,347)	(1,484)	(1,149)
Provisions for contingent liabilities and commitments	7	1	(1)	(1)
Provisions		(1,346)	(1,485)	(1,150)
<b>Operating profit</b>		<b>3,812</b>	<b>3,216</b>	<b>3,436</b>
Profit/(loss) from joint ventures		1	(5)	(1)
Profit/(loss) from associated undertakings		28	(5)	(8)
Profit/(loss) on disposal/termination of Group undertakings	8	4	(3)	(4)
<b>Profit on ordinary activities before tax</b>		<b>3,845</b>	<b>3,203</b>	<b>3,423</b>
Tax on profit on ordinary activities	9	(1,076)	(955)	(943)
<b>Profit on ordinary activities after tax</b>		<b>2,769</b>	<b>2,248</b>	<b>2,480</b>
Minority interests – equity	10	(25)	(20)	(31)
<b>Profit for the financial year attributable to the members of Barclays Bank PLC</b>		<b>2,744</b>	<b>2,228</b>	<b>2,449</b>
Dividends payable to Barclays PLC	(c)	(1,580)	(1,798)	(1,317)
Dividends payable to preference shareholders	(c)	–	–	(5)
Profit retained for the financial year		1,164	430	1,127

The Note numbers refer to the Notes on pages 127 to 204, whereas the Note letters refer to those on pages 214 to 215.

All results arise from continuing operations. For each of the years reported above, there was no material difference between profit before tax and profit retained and profit on an historical cost basis.

The consolidated profit and loss account of Barclays Bank PLC for the year ended 31st December 2003, contains a charge of £nil (2002: £2m, 2001: £2m) within staff costs that is debited directly to reserves in the consolidated accounts of Barclays PLC. The amounts in respect of administration expenses – staff costs, other staff costs, and all related profit and loss items, including profit retained for the financial year on pages 82 to 107 are for Barclays PLC. These amounts should be debited by £nil to reflect those for Barclays Bank PLC (2002: £2m, 2001: £2m).

# Barclays Bank PLC Data

## Statement of Total Recognised Gains and Losses

### Statement of total recognised gains and losses

For the year ended 31st December 2003



	2003 £m	2002 £m	2001 £m
Profit for the financial year attributable to the members of Barclays Bank PLC	2,744	2,228	2,449
Exchange rate translation differences	(4)	(61)	10
(Loss)/gain arising from transactions with third parties	(4)	206	–
Other items	(3)	8	(24)
Joint ventures and associated undertakings	(22)	2	(15)
<b>Total recognised gains relating to the period</b>	<b>2,711</b>	<b>2,383</b>	<b>2,420</b>

# Barclays Bank PLC Data

## Consolidated Balance Sheet

### Consolidated balance sheet

As at 31st December 2003

	Note	2003		2002	
		£m	£m	£m	£m
<b>Assets</b>					
Cash and balances at central banks			1,726		2,032
Items in course of collection from other banks			2,006		2,335
Treasury bills and other eligible bills	13		7,177		7,645
Loans and advances to banks – banking		17,254		15,369	
– trading		44,670		42,805	
	14		61,924		58,174
Loans and advances to customers – banking		167,858		157,222	
– trading		58,961		45,176	
	15		226,819		202,398
Debt securities	17		97,393		94,229
Equity shares	18		7,871		3,133
Interests in joint ventures – share of gross assets		266		242	
– share of gross liabilities		(208)		(184)	
	19		58		58
Interests in associated undertakings	19		370		397
Intangible fixed assets	20		4,406		3,934
Tangible fixed assets	21		1,790		1,626
Other assets	23		19,835		16,839
Prepayments and accrued income	25		3,921		2,982
			435,296		395,782
Retail life-fund assets attributable to policyholders	24		8,077		7,284
<b>Total assets</b>			<b>443,373</b>		<b>403,066</b>

The Note numbers refer to the Notes on pages 127 to 204.

Equity shares and shareholders' funds for Barclays Bank PLC differ from Barclays PLC by £12m (2002: £4m). As a result related balances in Note 18, Note 40, Note 45 and Note 59 differ for Barclays Bank PLC by the same amounts.

## Consolidated balance sheet

As at 31st December 2003

	Note	2003		2002	
		£m	£m	£m	£m
<b>Liabilities</b>					
Deposits by banks – banking		57,641		48,751	
– trading		36,451		38,683	
	26		94,092		87,434
Customer accounts – banking		155,814		144,078	
– trading		29,054		27,420	
	27		184,868		171,498
Debt securities in issue	28		49,569		45,885
Items in course of collection due to other banks			1,286		1,416
Other liabilities	29		69,497		56,564
Balances due to Barclays PLC			879		788
Accruals and deferred income	30		4,983		4,352
Provisions for liabilities and charges – deferred tax	31		646		461
Provisions for liabilities and charges – other	32		369		486
Subordinated liabilities:					
Undated loan capital – convertible to preference shares				310	
– non-convertible	33	–		6,368	
	33		6,310		6,678
Dated loan capital – convertible to preference shares				11	
– non-convertible	34	17		4,848	
	34		6,029		4,859
			418,528		380,421
Minority and other interests and shareholders' funds					
Minority interests – equity			283		156
Called up share capital	(b)	2,302		2,293	
Share premium account		5,743		5,603	
Revaluation reserve		24		24	
Profit and loss account		8,416		7,285	
Shareholders' funds – equity			16,485		15,205
			16,768		15,361
Retail life-fund liabilities to policyholders	24		435,296		395,782
			8,077		7,284
<b>Total liabilities and shareholders' funds</b>			<b>443,373</b>		<b>403,066</b>
<b>Memorandum items</b>					
Contingent liabilities:					
Acceptances and endorsements			671		2,589
Guarantees and assets pledged as collateral security			24,596		16,043
Other contingent liabilities			8,427		7,914
			33,694		26,546
Commitments – standby facilities, credit lines and other			114,847		101,378

The Note numbers refer to the Notes on pages 127 to 204, whereas the Note letters refer to those on pages 214 to 215.

Equity shares and shareholders' funds for Barclays Bank PLC differ from Barclays PLC by £12m (2002: £4m). As a result related balances in Note 18, Note 40, Note 45 and Note 59 differ for Barclays Bank PLC by the same amounts.

# Barclays Bank PLC Data

## Consolidated Statement of Changes in Reserves

### Consolidated statement of changes in reserves

As at 31st December 2003

	2003 £m	2002 £m	2001 £m
<b>Share premium account</b>			
At beginning of year	5,603	5,475	5,269
Premium arising on shares issued	140	128	199
Exchange rate translation differences		–	7
<b>At end of year</b>	<b>5,743</b>	<b>5,603</b>	<b>5,475</b>
<b>Revaluation reserve</b>			
At beginning of year	24	30	35
Exchange rate translation differences	2	–	(1)
Released on transaction with third parties	(2)	(6)	–
Other items	–	–	(4)
<b>At end of year</b>	<b>24</b>	<b>24</b>	<b>30</b>
<b>Profit and loss account</b>			
At beginning of year	7,285	6,694	5,746
Profit retained	1,164	430	1,127
Redemption of preference shares	–	–	(148)
Exchange rate translation differences	(31)	(61)	4
Goodwill written-back on disposals	–	10	–
(Loss)/gain arising from transaction with third parties	(4)	212	–
Other items	2	–	(35)
<b>At end of year</b>	<b>8,416</b>	<b>7,285</b>	<b>6,694</b>
<b>Total reserves</b>	<b>14,183</b>	<b>12,912</b>	<b>12,199</b>

The Group operates in a number of countries subject to regulations under which a local subsidiary undertaking has to maintain a minimum level of capital. The current policy of the Group is that local capital requirements are met, as far as possible, by the retention of profit. Certain countries operate exchange control regulations which limit the amount of dividends that can be remitted to non-resident shareholders. It is not possible to determine the amount of profit retained and other reserves that is restricted by these regulations, but the net profit retained of overseas subsidiaries, associated undertakings and joint ventures at 31st December 2003 totalled £925m (2002: £1,038m, 2001: £1,149m). If such overseas reserves were to be remitted, other tax liabilities, which have not been provided for in the accounts, might arise.

Accumulated exchange rate translation differences are £520m debit (2002: £491m debit, 2001: £430m debit).

Goodwill amounting to £205m (2002: £205m, 2001: £215m) has been charged directly against reserves in the current and prior years in respect of acquisitions. This amount is net of any goodwill attributable to subsidiary undertakings disposed of prior to the balance sheet date.

# Barclays Bank PLC Data

## Consolidated Cash Flow Statement

### Consolidated cash flow statement

For the year ended 31st December 2003

	Note	2003		2002		2001	
		£m	£m	£m	£m	£m	£m
<b>Net cash (outflow)/inflow from operating activities</b>	(d)		<b>(2,379)</b>		<b>6,803</b>		<b>3,224</b>
<b>Dividends received from joint ventures and associated undertakings</b>			<b>7</b>		<b>1</b>		<b>3</b>
Returns on investments and servicing of finance:							
Interest paid on loan capital and other subordinated liabilities		(606)		(607)		(598)	
Preference dividends paid		–		–		(5)	
Dividends paid to minority shareholders		(14)		(23)		(17)	
<b>Net cash outflow from returns on investment and servicing of finance</b>			<b>(620)</b>		<b>(630)</b>		<b>(620)</b>
<b>Tax paid</b>			<b>(910)</b>		<b>(828)</b>		<b>(1,004)</b>
Capital expenditure and financial investment:							
Capital expenditure		(310)		(301)		(351)	
Sale of property and equipment		97		289		152	
Purchase of investment securities		(36,886)		(28,128)		(20,173)	
Redemption of investment securities		17,137		10,247		5,704	
Sale of investment securities		21,394		11,137		13,338	
<b>Net cash inflow/(outflow) from capital expenditure and financial investment</b>			<b>1,432</b>		<b>(6,756)</b>		<b>(1,330)</b>
Acquisitions and disposals:							
Net cash outflow from formation of FirstCaribbean International Bank Ltd	49	–		(160)		–	
Acquisition of subsidiary undertakings	52	(985)		(451)		(36)	
Sale of Group undertakings	49	39		(1)		42	
Sale of other Group undertakings		16		–		–	
<b>Net cash (outflow)/inflow from acquisitions and disposals</b>			<b>(930)</b>		<b>(612)</b>		<b>6</b>
<b>Equity dividend paid</b>			<b>(1,400)</b>		<b>(1,796)</b>		<b>(1,254)</b>
<b>Net cash outflow before financing</b>			<b>(4,800)</b>		<b>(3,818)</b>		<b>(975)</b>
Financing:	(e)						
Issue of loan capital and other subordinated liabilities (net of expenses)		1,926		2,173		3,019	
Redemption/repurchase of loan capital and other subordinated liabilities		(974)		(376)		(715)	
Non-recourse financing		3,262		644		607	
Issue of ordinary shares		149		135		210	
Redemption of preference shares		–		–		(148)	
Issue of shares to minority interests		65		35		–	
<b>Net cash inflow from financing</b>			<b>4,428</b>		<b>2,611</b>		<b>2,973</b>
<b>(Decrease)/Increase in cash</b>	51		<b>(372)</b>		<b>(1,207)</b>		<b>1,998</b>

The Note numbers refer to the Notes on pages 127 to 204, whereas the Note letters refer to those on pages 214 to 215.

# Barclays Bank PLC Data

## Notes to the Accounts

### (a) Administrative expenses – staff costs

	2003 £m	2002 £m	2001 £m
Salaries and accrued incentive payments	3,441	3,159	3,149
Social security costs	278	240	243
Pension costs	180	(27)	(17)
Post-retirement health care	19	15	–
Other staff costs	377	370	341
	<b>4,295</b>	<b>3,757</b>	<b>3,716</b>

### (b) Called up share capital

#### Ordinary shares

The authorised ordinary share capital of the Bank, as at 31st December 2003, was 3,000m (2002: 3,000m) ordinary shares of £1 each.

	2003 £m	2002 £m
Called up share capital, allotted and fully paid		
At beginning of year	2,293	2,286
Issued for cash	9	7
At end of year	<b>2,302</b>	<b>2,293</b>

#### Preference shares

The authorised preference share capital of the Bank is 150m (2002: 150m) shares of US\$0.01 each. There are no preference shares outstanding as at 31st December 2003 (2002: nil).

### (c) Dividends

	2003 £m	2002 £m	2001 £m
<b>On ordinary shares</b>			
Interim dividends	697	1,010	635
Final interim dividend	883	788	682
	<b>1,580</b>	<b>1,798</b>	<b>1,317</b>

These dividends are paid to enable Barclays PLC to fund its dividends to its shareholders and, in 2003, to fund the repurchase by Barclays PLC of ordinary share capital at a total cost of £204m (2002: total cost of £546m), and to fund contributions of £36m (2002: £46m) made by Barclays PLC to the QUEST (see page 124) to enable the purchase of new Barclays PLC ordinary shares on the exercise of options under the SAYE Share Option Scheme.

Series D1 and Series D2 preference shares were redeemed on 29th March 2001. Dividends paid in respect of these preference shares were US\$7m (£5m) in 2001.

### (d) Reconciliation of operating profit to net cash flow from operating activities

	2003 £m	2002 £m	2001 £m
Net cash (outflow)/inflow from operating activities of Barclays PLC (see Note 48)	(2,290)	6,747	3,192
(Decrease)/increase in balance due by Barclays Bank PLC to Barclays PLC	(89)	56	32
Net cash (outflow)/inflow from operating activities of Barclays Bank PLC	<b>(2,379)</b>	<b>6,803</b>	<b>3,224</b>

The detailed movements disclosed in Note 48 differ for Barclays Bank PLC in the following respects; net increase in debt securities and equity shares by £8m (2002: £4m) and other non-cash movements by £(8)m (2002: £(4)m).

## (e) Changes in financing during the year

	Non-recourse financing £m	Undated loan capital £m	Dated loan capital £m	Ordinary shares £m	Share premium £m	Minority interests £m
<b>Barclays Bank PLC</b>						
At beginning of year	1,251	6,678	4,859	2,293	5,603	156
Exchange rate and other movements	–	(177)	27	–	–	62
Net cash inflow from financing	3,262	(191)	1,143	9	140	65
At end of year	4,513	6,310	6,029	2,302	5,743	283

## (f) Segmental analysis

	2003		2002		2001	
	£m	%	£m	%	£m	%
<b>By geographical segments<sup>(a)</sup></b>						
<b>Attributable profit</b>						
UK	1,992	73	2,023	90	1,925	79
Other European Union	441	16	284	13	347	14
United States	179	6	(161)	(7)	48	2
Rest of the World	132	5	82	4	129	5
	2,744	100	2,228	100	2,449	100

### Note

(a) For the basis of the geographical analysis, see Analyses by geographical segments and classes of business on page 119.

## (g) Differences between UK and US accounting principles – Barclays Bank PLC

The following table summarises the significant adjustments to consolidated attributable profit (net income under US GAAP) and shareholders' funds (shareholders' equity under US GAAP) which would result from the application of US GAAP instead of UK GAAP.

	2003 £m	2002 £m	2001 £m
Net income (US GAAP) of Barclays PLC Group (from page 185)	1,740	2,476	2,695
Preference share dividends and other appropriations of Barclays Bank PLC	102	104	102
Share compensation charge in Barclays Bank PLC shown as reserve movement in Barclays PLC	–	(2)	(2)
Net income (US GAAP) of Barclays Bank PLC Group	1,842	2,578	2,795
	Note	2003 £m	2002 £m
Shareholders' funds (UK GAAP) of Barclays Bank PLC Group		16,485	15,205
Goodwill	(a)	570	298
Intangible assets	(b)	(315)	(140)
Pensions	(c)	(1,013)	(848)
Post-retirement benefits	(c)	(23)	(50)
Leasing – lessor		(145)	(166)
Compensation arrangements	(e)	(1)	–
Shareholders' interest in the long-term assurance fund	(f)	(555)	(549)
Provisions for restructuring of business	(l)	–	16
Extinguishment of liabilities		(294)	(159)
Revaluation of property	(i)	(224)	(241)
Internal use software	(m)	67	81
Derivatives	(o)	341	1,273
Fair value on securities	(h)	876	515
Dividend payable		883	788
Loan origination fees		(23)	91
Fair value amortisation credit	(r)	25	17
Securitisations	(q)	130	–
Guarantees	(u)	(8)	–
Reserve Capital Instruments		1,705	1,771
Tax effect on the above UK/US GAAP reconciling items		165	(56)
Shareholders' equity (US GAAP) of Barclays Bank PLC Group		18,646	17,846

The Notes refer to those parts of Note 61 on pages 186 to 202.

# Barclays Bank PLC Data

## Financial Data

	2003 %	2002 %	2001 %	2000 %	1999 %
<b>Selected financial statistics</b>					
Attributable profit as a percentage of: average total assets <sup>(a)</sup>	0.6	0.5	0.6	0.8	0.7
average shareholders' funds	16.9	14.7	17.3	24.6	21.2
Average shareholders' funds as a percentage of average total assets <sup>(a)</sup>	3.3	3.5	3.7	3.3	3.5
<b>Selected profit and loss account data</b>					
	£m	£m	£m	£m	£m
Interest receivable	12,427	12,044	13,458	11,788	9,320
Interest payable	(5,823)	(5,839)	(7,492)	(6,682)	(4,696)
Profit on redemption/repurchase of loan capital	–	–	–	2	3
Non-interest income	5,807	5,122	5,176	4,386	3,769
Operating expenses	(7,253)	(6,626)	(6,556)	(5,492)	(5,144)
Provisions – bad and doubtful debts	(1,347)	(1,484)	(1,149)	(817)	(621)
– contingent liabilities and commitments	1	(1)	(1)	1	(1)
Profit/(loss) from joint ventures	1	(5)	(1)	(1)	(1)
Profit/(loss) from associated undertakings	28	(5)	(8)	(7)	(13)
Loss on sale or restructure of BZW businesses	–	–	–	–	(30)
Profit/(loss) on disposal/termination of other Group undertakings	4	(3)	(4)	214	(108)
Profit before tax	3,845	3,203	3,423	3,392	2,478
Attributable profit	2,744	2,228	2,449	2,469	1,799
<b>Selected balance sheet data</b>					
	£m	£m	£m	£m	£m
Shareholders' funds	16,485	15,205	14,485	13,183	8,493
Dated and undated loan capital	12,339	11,537	9,987	7,720	4,597
Deposits by banks, customer accounts, debt securities in issue and items in course of collection	329,815	304,817	273,073	240,607	191,781
Loans and advances to banks and customers	288,743	260,572	228,382	198,536	156,194
Total assets	443,373	403,066	356,612	316,186	254,830

### Note

(a) For the purposes of this summary, the retail life-fund assets attributable to policyholders have been excluded from average total assets.